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Sales & Partner Training Worldwide Sales Strategy & Operations

Cisco Wireless Update

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PIW 31st May 2017

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Worldwide Sales Training



01 Introducing WLC 3504

02 Access Point Update

03 8.4 / 8.5 Software Features

Mobility Express Update

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DNA in Mobility Solutions

Reduce Cost & Complexity

Lower Risk

Faster Innovation

Public PnP with ME EoGRE tunnel Fallback Cisco Apple and ISE BPs

- Apple + Cisco
 - Optimize Wi-Fi Connectivity
 - Prioritize Business Apps
 - Integrate Collaboration
- Automation
 - Flexible Radio Assignment
 - WLAN Express Setup
 - Plug n Play Provisioning
- · Visibility
 - Easy Monitoring & troubleshooting
 - App & Device Awareness
 - Service Assurance



Identity PSK

Encrypted Tunnels

- ISE 2.2/TrustSec
 - BYOD Provisioning
 - 802.1x Authentication
 - Guest Access
- StealthWatch
 - Visibility and Segmentation
 - Threat Detection
 - BYOD Monitoring
- Open DNS
 - Category-Based Filtering
 - Policy Segmentation
 - Security Activity Monitor
- Protect the air
 - Interference and Air Quality
 - Detect Rogues and attacks



STEALTH

WATCH

□ WLC 3504

vWLC on AWS

APEX Modules

- Analytics
 - Presence Analytics
 - Location based Analytics
 - Verticalization
- User Engagement
 - Custom Guest Experience
 - Location Specific Portal
 - Connected Visitors Analytics
- Mobile Applications
- Location based Engagement
- 3rd party App integration
- Programmability & extensibility











DNA Mobility Innovations Journey

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- Flexible Radio Assignment
- Hyperlocation
- AP Plug n Play
- ATF Client Fair-sharing
- Smart Licensing

- Cisco + Apple
- ATF on Mesh
- HTTP URL filtering
- CMX on Cloud
- Easy QoS + PnP
- Client Troubleshooting
 tool

• TrustSec

- OpenDNS integration
- HTTPS URL Filtering
- Zero-touch Setup for vWLC
- ISE Best Practice
 defaults
- Hyper-V Support

- ✓ vWLC on AWS
- ✓ WLC 3504
- ✓ ME enhancements
- ✓ Identity PSK
- ✓ Encrypted Tunnels
- ✓ EoGRE tunnel Fallback
- ✓ U3 Interface for Ericsson
- ✓ Microsoft CNAME
- ✓ APeX



DNA Mobility Innovations 8.5



- vWLC on AWS
- ME Enhancements





- Identity PSK
- Encrypted Tunnels
- EoGRE tunnel Fallback
- U3 Interface for Ericsson
- Microsoft CNAME

- WLC 3504
- APeX Program for Modules



Security & Services

Hardware



01 Introducing WLC 3504

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Mobility Express Update

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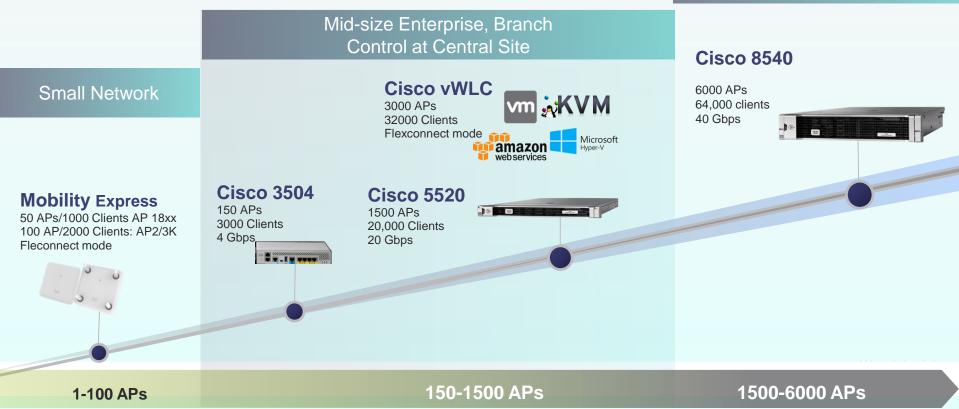
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Wireless Controller Portfolio



Large Enterprise, Branch Control at Central Site



WLC3504 Series Wireless LAN Controller

Industry's first Wireless LAN Controller with Multigigabit Ethernet



Access Points	150 in Centralized mode
Clients	3000 in Centralized mode
Throughput	4Gbps
HA Support	Dedicated RP for HA SSO
Service Support	Dedicated SP
Form factor	Side by Side Primary/HA rack mount (1 RU)
I/O interface	mGig + 4x1GE, USB
Console:	RJ45, mini USB

Access Points	 ✓ Powerful enough to handle 802.11ac Wave 2 traffic loads
	✓ Up to 150 AP, 3000 clients, 4Gbps
Seamless Scalability	 ✓ Seamless migration (configuration migration tool from 2504 and 5508)
	✓ Seamless WLC portfolio – feature parity across 3504 and 5520
Flexible Deployment	✓ mGig or 4x1GE
	✓ Rack Mount, Cabinet, Desktop ready:
	 1RU, side by side Rack Mount
	 Quiet fanless for cabinet, desktop (up to 30C ambient)
	✓ 10" depth to fit nicely in cabinet
HA Support	✓ Pairing with stateful switchover

8

Compact (1 RU) | mGig ready | Dedicated RP/SP ports | HA SSO | Side by Side rack mount

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Evolution of Wireless LAN Controllers

3504

2504		150 APs, 3000 Clients 4 Gbps Throughput 150 AP Groups 100 FlexConnect Groups 100 Flex APs/FCG
75 APs, 1000 Clients 1 Gbps Throughput		
30 AP Groups 30 FlexConnect Groups 25 APs/FCG		
16 VLANs, 64 Interface Groups 14000 PMK Cache		4094 VLANs, 512 Interface Groups 14000 PMK Cache
300 Rogue APs, 500 Rogue Clients, 500 RFIDs		
500 APs/RRM Group 26000 AVC Flows		600 Rogue APs, 1500 Rogue Clients, 1500 RFIDs 500 APs/RRM Group 180000 AVC Flows





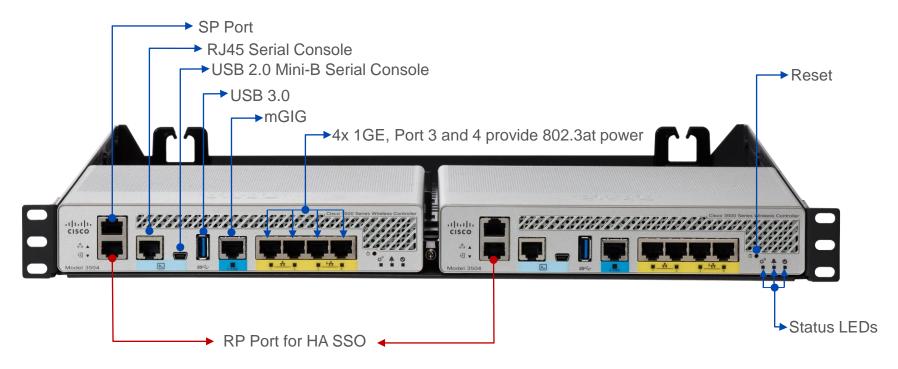
Evolution of Wireless LAN Controllers

5508

3504	500 APs, 7000 Clients 8 Gbps Throughput
150 APs, 3000 Clients 4 Gbps Throughput	500 AP Groups
150 AP Groups 100 FlexConnect Groups, 100 Flex APs/FCG	100 FlexConnect Groups 25 APs/FCG
4094 VLANs, 512 Interface Groups 14000 PMK Cache	512 VLANs, 64 Interface Groups 14000 PMK Cache
600 Rogue APs, 1500 Rogue Clients, 1500 RFIDs 500 APs/RRM Group 180000 AVC Flows	2000 Rogue APs, 2500 Rogue Clients, 5000 RFIDs 1000 APs/RRM Group
	100000 AVC Flows

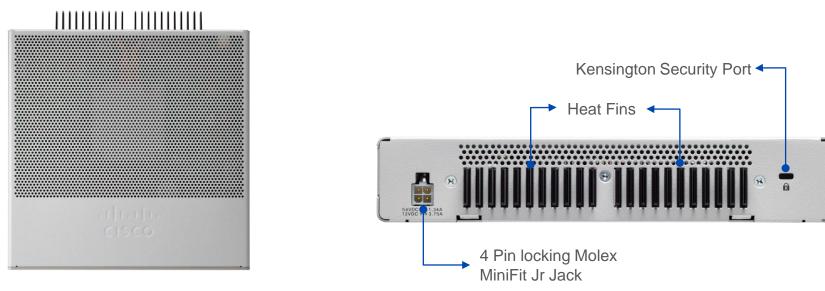


WLC 3504 Interfaces - Front



Worldwide

WLC 3504 Interfaces - Back





Smart Fan. Fan OFF for < 30C and runs when temperature > 30C ambient



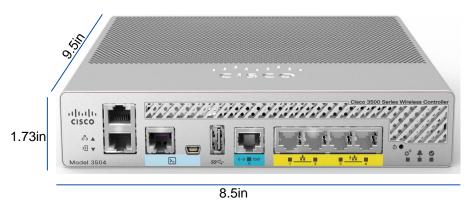
WLC 3504 Power Supply

- Single Power Supply
- PWR-115W-AC : WLC 3504 uses a new dual 12V/54VDC output power supply (with sufficient capacity to support two 802.3at PoE out ports and 12VDC capacity for the system.
- WLC 2504 Power Supply is not compatible with WLC3504.



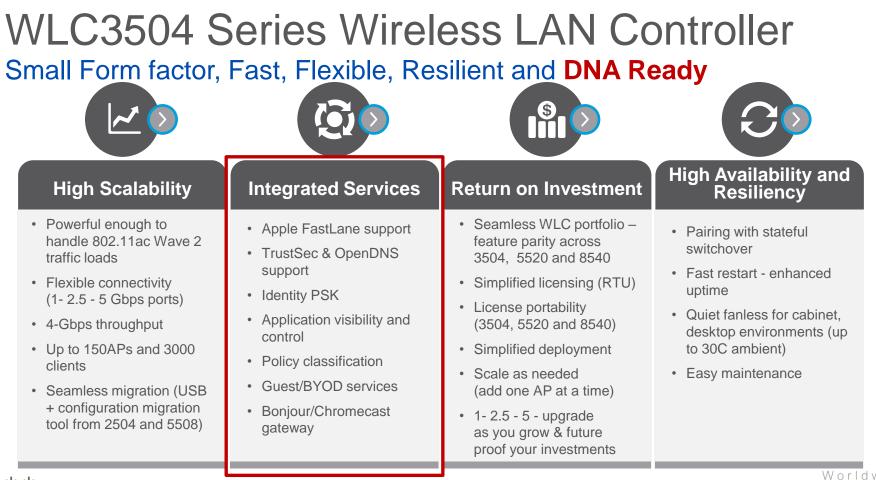
WLC 3504 Dimensions & Environmental

- Dimensions:
 - 8.5 (W) x 9.5 (D) x 1.73 (H) in
 - 215.9 (W) x 341.3 (D) x 43.94 (H) mm
- Width to allow side-by-side installation in single 1RU 19" rack slot



WLC 3504 shall have the following environmental specifications:

- Non-operating (storage) temperature: -20 to 70C
- Operating temperature: 0 to 40C
- Operating humidity: 5 to 95% (non-condensing)
- Storage Humidity: 0% to 95% RH non-condensing
- Heat dissipation(without PoE): 47W, 160BTU/hr
- Heat dissipation(with PoE): 98W, 335BTU/hr 14



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WLC 3504 Features

- Multiple Setup Options
 - Auto-Install, CLI Setup Wizard, Over-the-air-provisioning etc.
- Support of all AP modes of operation (Local, FlexConnect, Monitor, Rogue Detector, Sniffer, Bridge, and Flex+bridge)
- AP Platform Support
 - **1**600, 2600, 3500, 3600
 - **1700, 2700, 3700**
 - 1800, 2800, 3800
 - 1815T, OEAP 1810, OEAP 600,
 - 1815W, 1810W, 702I, 702W
 - **1530, 1552WU, 1550, 1560, 1570**

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Software Features

- Internal DHCP Server
- Data DTLS
- Multicast Support
 - Multicast-Multicast
 - Multicast-Unicast
- Netflow
- mDNS
- Software Update via USB

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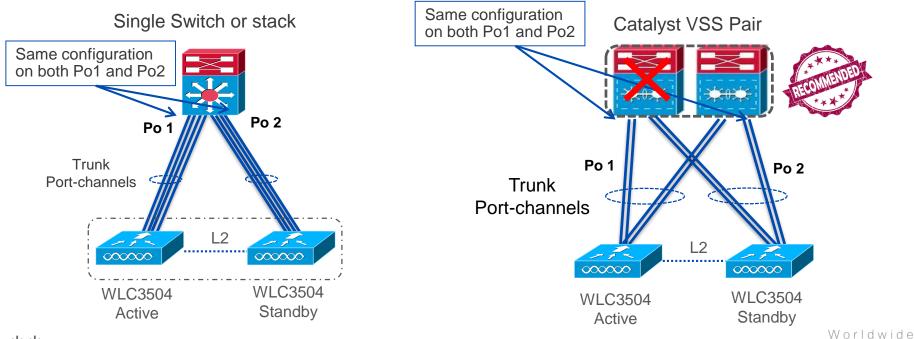
High Availability - SSO RP Port for HA SSO

- True Box to Box High Availability i.e. 1:1
 - o One WLC in Active state and second WLC in Hot Standby state
 - o Standby unit continuously monitors the health of Active WLC via dedicated link
- Downtime during failover is greatly reduced:
 - 2 100 msec for a box failover (Active WLC crashes, system hangs, manual reset or forced switch-over)
 - o **350-500 msec** in the case of power failure on the Active WLC
 - Few seconds in the case of network failover (gateway not reachable)
- Configuration on Active is synched to Standby WLC
 - o This happens at startup and incrementally at each configuration change on the Active
 - What is synced Access Point data base, Client in "RUN" state, Sleeping Client data base, OEAP clients, Internal DHCP, Static CAP config and stats
- There is no preemption in Controller SSO
 - When the failed Active WLC comes back online it will join as Hot Standby

Worldwide

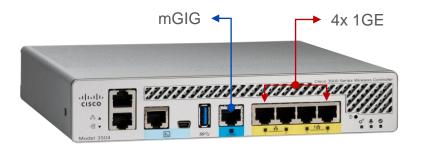
High Availability – Design and Deployment

Connecting WLC3504 HA Pair to the wired network





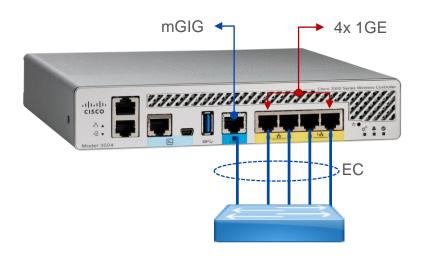
Data Ports Behavior



- mGig and 4xGE ports can be used for switch connectivity
- Only 4xGE ports can be used for direct AP connectivity
- mGig port can negotiate 1G, 2.5G, and 5G
- If mGig is enabled for 5G, 4xGE ports will be set to 100 Mbps
- If mGig is enabled for 2.5G, GE1 & GE2 will stay at 1G and GE3 & GE4 will be set to 100 Mbps

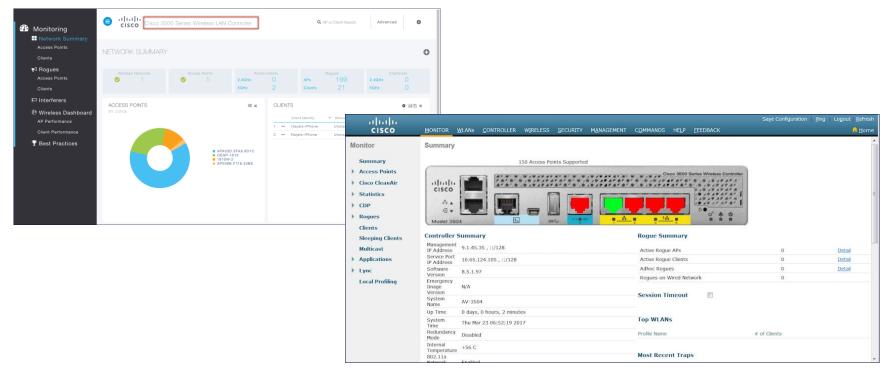
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Data Port behavior and LAG Support



- 4xGE can be used for link aggregation
- If mGig is set to 1G, it can participate in LAG with GE ports
- LACP and PAgP are not supported on the controller
- No direct AP support on mGig and therefore can not connect AP to mGig

WLC 3504 Management WebUI



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Software Update

- Supported methods are
 - TFTP, FTP, SFTP, HTTP and now USB
- Hookup the USB with single FAT partition containing the image
- Follow the same method as that of FTP/TFTP image download with mode being "USB"

սիսիս				Save Configuration Ping Logout Refresh
cisco	MONITOR WLANS CONTROLLER	WIRELESS SECURITY MANAGEMENT	COMMANDS HELP FEEDBACK	<mark>n</mark> <u>H</u> ome
Commands Download File Upload File Resboot Restart Config Boot Scheduled Reboot Reset to Factory Default Set Time Login Banner Redundancy	Download file to Controller File Type Transfer Mode Server Details USB Path USB Filename	Code + USB + / A5_3500_8_5_1_94.aes		Clear Download

(Cisco Controller) >transfer download mode usb

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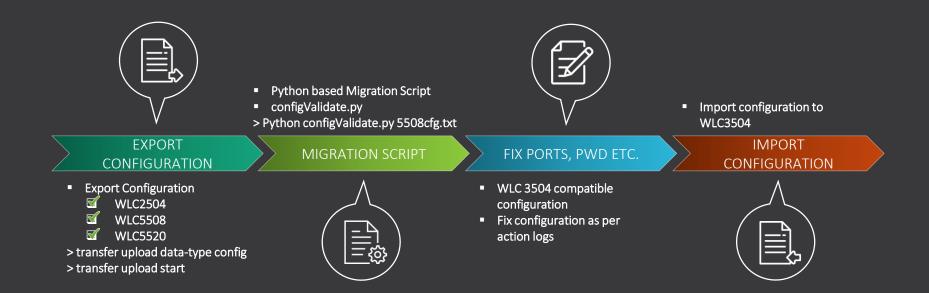
WLC 3504 Interoperability

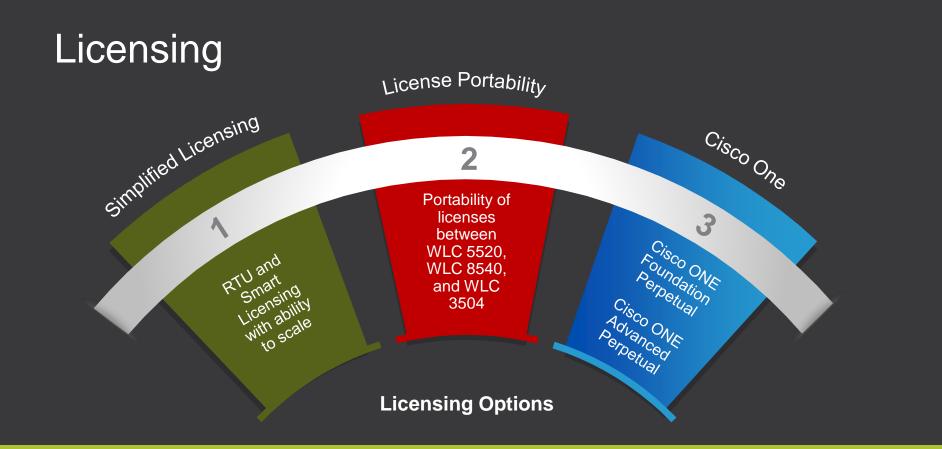




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Migration







01 Introducing WLC 3504

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Mobility Express Update

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Access Point - Update

- AP-1815 Indoor AP
- AP-1540 Outdoor AP
- APeX AP- 3800 Module Program



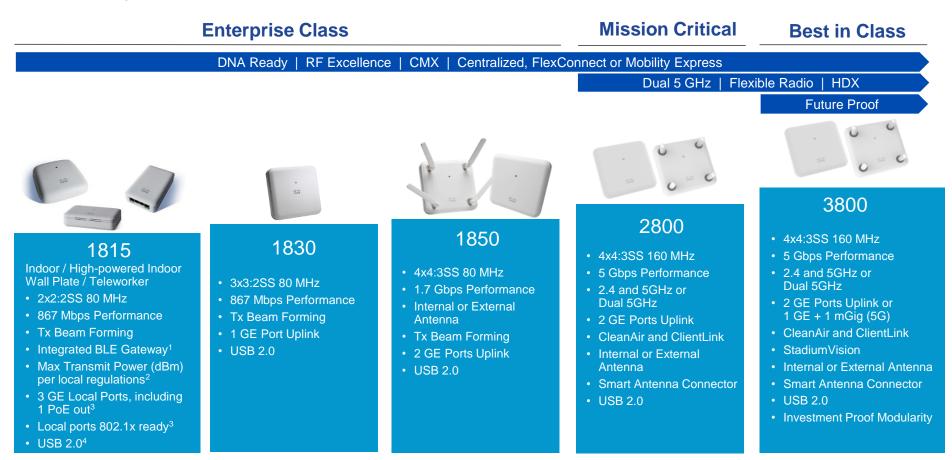
Access Point Software... Quick History

- SoS Stuart Operating System CY1993 Pre-802.11 & 340 Series
 - Aironet OS (based on VxWorks Wind River) CY1998
 - Note: Cisco Acquires Aironet CY2000 with intent to move to IOS
- aIOS Autonomous IOS (Stand-alone) CY2001
- Unified IOS (controller based) CY2005
- AP-COS *NEW* (LINUX BASED)

The following Access Points now support Cisco AP-COS



Cisco Aironet 802.11ac Wave 2 Access Point Portfolio Industry's most comprehensive and innovative



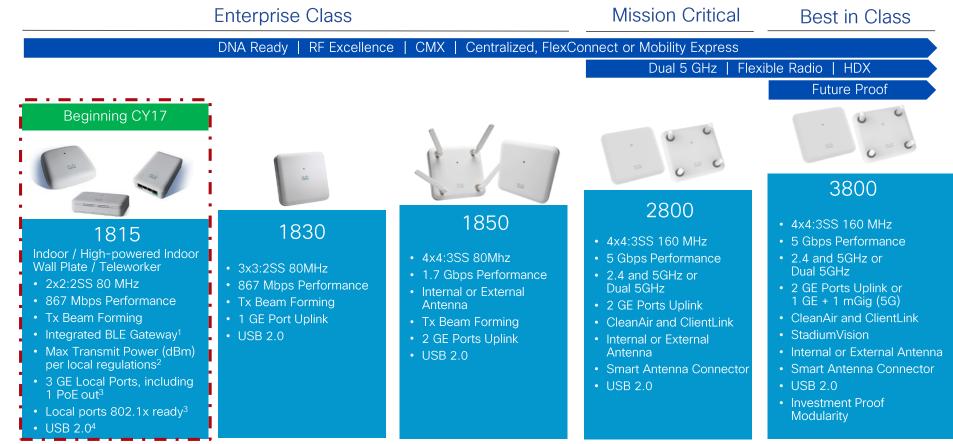
Cisco Aironet 802.11ac Outdoor Access Point Portfolio Industry's most comprehensive and innovative portfolio

DNA Ready | RF Excellence | CMX



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Where the 1815 fits in the Aironet 802.11ac Wave 2 Portfolio Industry's most comprehensive and innovative AP portfolio



Aironet[®] 1815 Series 802.11ac Wave 2 Indoor Access Points



Cisco Aironet[®] 1815 Series

The Cisco Aironet 1815 Series Access Points (APs) are

- Comprised of four separate low-cost, sleek APs
- Ideal for organizations looking to address growth but have budget restrictions
- Minimizing total cost of ownership while delivering advanced features like 802.11ac Wave 2
- Easy to deploy and manage with Cisco Mobility Express

Ideal for Small to Medium sized Deployments

Which Access Point is Right for You?

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1815i is the ideal access point for small to medium-sized businesses looking for cutting-edge, enterprise-level function and features. With its sleek form factor, the 1815i is a discrete and powerful wireless solution available at an affordable price.



 1815t is targeted for teleworkers and micro-branch deployments of all industries so no longer will geography get in the way of work place productivity

5495*	
*including WLC license	
noonioo	

 1815w is wall plated mounted access point that is perfect for hospitality, residential halls or other multi-dwelling unit deployments



 1815m has more transmit power to cover a larger area and is the perfect AP for budget-conscious organizations that need a de wide coverage zone.

Ordering Information

PID	Description	List Price
AIR-AP1815i-x-K9 / K9C	Infra .11ac wave 2	\$495
AIR-AP1815m-x-K9 / K9C	Infra .11ac wave 2 - high power	\$595
AIR-AP1815w-x-K9 / K9C	Wall Plate .11ac wave 2	\$495 + WLC license included
AIR-AP1815t-x-K9	Teleworker .11ac wave 2	\$595
AIR-AP-BRACKET-8	Infra mounting bracket	\$23
AIR-AP1815W-KIT	Wall Plate spacer for cable pulling	\$34
AIR-AP-BRACKET-W3	Wall Plate mounting bracket	\$25

* -K9C = Mobility Express enabled

Aironet[®] 1815 Series Promotion

Any 1815 Series AP configured with Mobility Express qualifies for 1 Year of CMX Cloud at no additional cost!



With Cisco* Mobility Express and Cisco Connected Mobile Experiences (CMX) Cloud, you can:



Deploy simple, fast, low-cost wireless network and location services in minutes nterprise-class Wi-

Provide enterprise-class Wi-Fi features, professional captive guest portals, and presence analytics without appliance and management overhead



Monitor and troubleshoot the network via the Cisco Wireless Mobile App, available in the Google Play Store and Apple App Store

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Cisco Aironet[®] 1815I Series (Infrastructure)



Aironet® 1815 | Series – Infrastructure

List Price \$495



Cisco Aironet® 1815i

- Target Deployments : Ideal for SMB deployments
- Enterprise-class : Dual Radio, Dual Band, 80MHz, 2x2 MU-MIMO, 802.11ac Wave 2 Access Point
- Ethernet Ports : 1x PoE uplink GigE port
- PoE Support : Can be powered with 802.3af or 802.at power
- Small Form Factor : Sleek design with integrated antennas for optimal wireless coverage in a small form factor 6in x 6in x 1.2in
- Mobility Express Support : Supports 50 APs and 1000 clients in a Mobility Express deployment
- Integrated Bluetooth Low Energy radio

* Q2'CY'17 demo Q3'CY17 target availability Sales Training

Cisco Aironet[®] 1815M Series (High Power)



Aironet® 1815M Series – High Power

List Price \$595



Cisco Aironet® 1815m

- Target Deployments : Ideal for SMB deployments in emerging markets with emphasis on coverage
- Enterprise-class : Dual Radio, Dual Band, 80MHz, 2x2 MU-MIMO, 802.11ac Wave 2 Access Point
- Ethernet Ports : 1x PoE uplink GigE port
- PoE Support : Can be powered with 802.3af or 802.at power
- Small Form Factor : Sleek design with integrated antennas for optimal wireless coverage in a small form factor 6in x 6in x 1.2in
- Mobility Express Support : Supports 50 APs and 1000 clients in a Mobility Express deployment
- +4dB Tx Power per chain compared to 1815i

* Q2'CY'17 demo Q3'CY17 target availability

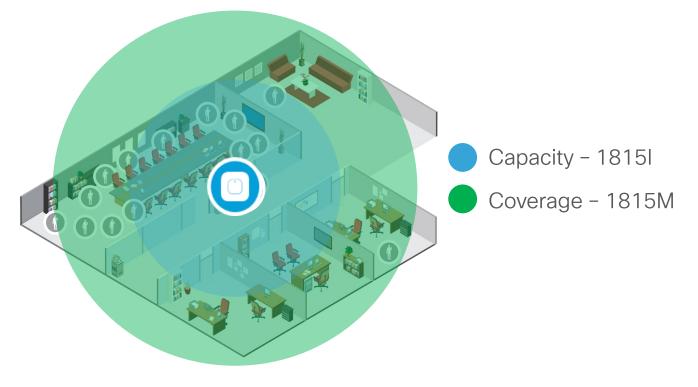
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Integrated Bluetooth Low Energy radio

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Aironet® 1815I vs 1815M coverage



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Cisco Aironet[®] 1815W Series (Wall Plate)



Aironet[®] 1815W Series – Wall Plate

List Price \$495, License Included



Cisco Aironet[®] 1815w

- Target Deployments : Higher Education and Hospitality deployments, providing wired and wireless access
- Enterprise-class : Dual Radio, Dual Band, 80MHz, 2x2 MU-MIMO, 802.11ac Wave 2 Access Point
- Ethernet Ports : 3x GigE Wired Ethernet ports + 1x uplink GigE port + 1x passive pass-through RJ45. Up to 3x GigE Wired Ethernet ports can be locally switched or tunneled back to Wireless LAN Controller
- PoE Support : Can be powered with 802.3af or 802.at power. 803.af PoE out on PSE-LAN 1 port when powered with local DC power using either AIR-PWR-C or AIR-PWR-D
- Small Form Factor : Sleek design for ease of mounting to numerous global wall junction standards or with a spacer kit directly on the wall.

Sales Training

 Mobility Express Support : Supports 50 APs and 1000 clients in a Mobility Express deployment

Aironet[®] 1815W – Features

□ AP Mode

Local, FlexConnect, and Sniffer Mode. Can also an be configured to operate as Office Extend

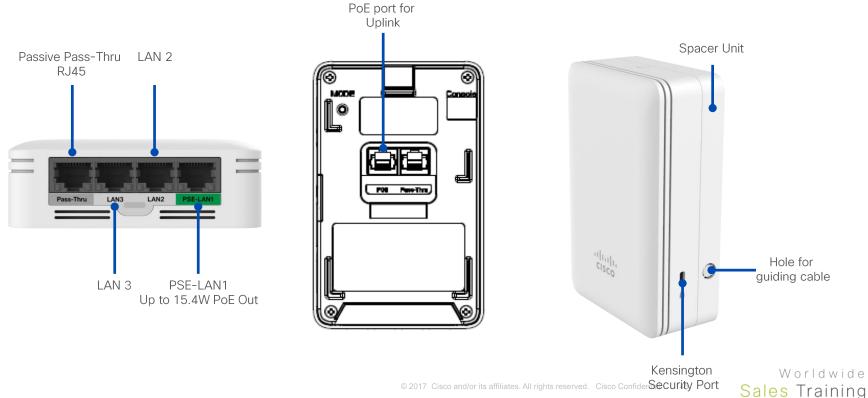
DTLS

- Control DTLS for WLAN and RLAN
- Data DTLS for WLAN and RLAN. Disabled by default.
- Multi-Client support on Wired LAN ports
 - Up to of 4 clients supported on each Wired LAN port
- Authentication and Security
 - Advanced Encryption Standard (AES) for Wi-Fi Protected Access 2 (WPA2)
 - 802.1X, RADIUS authentication, authorization and accounting (AAA) on WLAN and RLAN
- □ CDP and LLDP on PoE Uplink and LAN1 (PSE)
 - On PoE Uplink, CDP runs first to negotiate power with switch. If it fails, then LLDP runs to negotiate power
 - On LAN 1(PSE) port, CDP is not supported. LLDP support on LAN1(PSE) and is fixed power on LAN1 PSE port (not negotiable)
- □ MAC filtering
- Dynamic VLAN assignment
- □ FlexConnect Local switching on RLAN
- Web-Auth support
- □ Cisco Mobility Express supported on AIR-AP1815W

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Aironet® 1815W – Interfaces



Configuring Aironet[®] 1815W Wireless and Wired Access

AIR-AP1815W Access Point is designed keeping Higher-Ed and Hospitality customers in mind. They are an ideal fit for University dorm rooms and Hotel Guest rooms to provide simultaneous Wireless and Wired access. In University dorm rooms, Ethernet devices can be used to connect IP Phones, entertainment devices like Xbox etc. In Hospitality (Guest Rooms), it can be used for providing connectivity to Set-top devices, IPTV, IP Phone, as well as Wired internet connectedly to guests.

AIR-AP1815W has three LAN ports to offer Ethernet services for wired devices in the rooms. These services are via Remote LANs on the controller. Remote LAN are for Wired clients like WLANs are for Wireless clients.

AIR-AP1815W supports two deployment modes for the client wireless and wired data traffic. Local Mode (client data traffic delivered to the controller over a CAPWAP tunnel) or FlexConnect mode where client data traffic is dropped locally or tunneled back to the controller over the CAPWAP tunnel.

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Cisco Aironet[®] 1815T Series (Teleworker)



Aironet® 1815T Series – Office Extend

List Price \$595



Cisco Aironet® 1815T Series

- Target Deployments : Teleworker or Micro-branch deployments, providing wired and wireless corporate access to remote workers
- Enterprise-class : Dual Band with 802.11ac Wave 2, 80MHz, 2x2 MU-MIMO, 802.11ac Wave 2 Access Point
- 3 x GigE Ethernet Ports : 1 x uplink GigE port, Up to 2 ports can be tunneled back to Wireless LAN Controller
- Full PoE out : 803.af on PSE-LAN 1 port. Powered with local DC power using either AIR-PWR-C or AIR-PWR-D
- Small Form Factor : Elegant design with integrated antennas for optimal wireless coverage and convenient cable management.

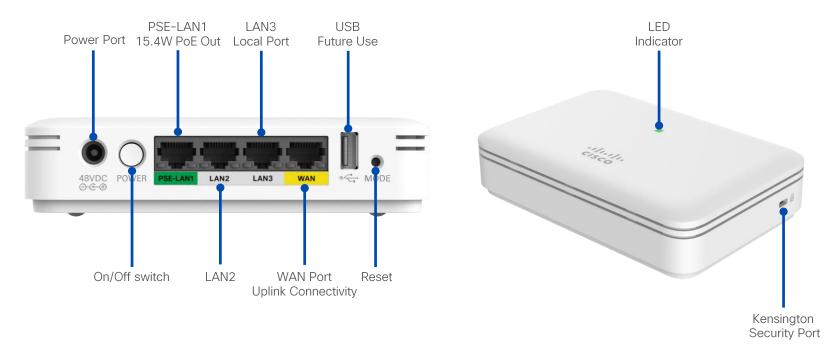
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Aironet[®] 1815T – Features

- □ AP Mode
 - Office Extend
- DTLS
 - Control DTLS for WLAN and RLAN
 - Data DTLS for WLAN and RLAN
- Multi-Client support on Wired LAN ports
 - Up to of 4 clients supported on each Wired LAN port
- Authentication and Security
 - Advanced Encryption Standard (AES) for Wi-Fi Protected Access 2 (WPA2)
 - 802.1X, RADIUS authentication, authorization and accounting (AAA) on WLAN and RLAN
- Personal SSID
 - Support to configure and broadcast Personal SSID on 2.4 and 5 GHz for local networking

Aironet[®] 1815T – Interfaces



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Deploying AIR-AP1815T

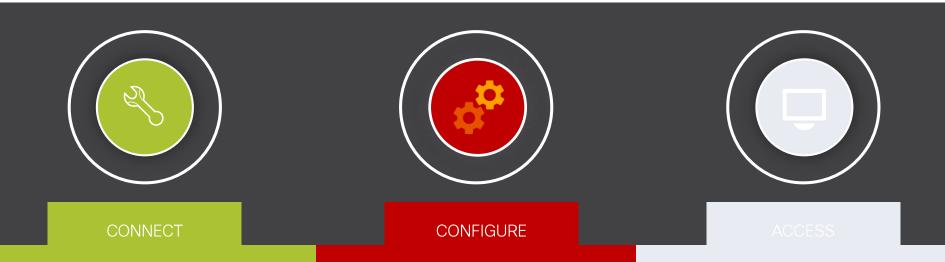
Manual Priming

Manually Prime the AIR-AP1815T Access Point with the IP address of the corporate controller IP address.

APIC-EM Private Cloud Use Network PnP service in APIC-EM which resides in customer premises to provision the AIR-AP1815T Access Points. Access Point can download the AP configuration file from Network Plug and Play service which contains the controller information, AP Group, AP Name etc. and join the corporate controller.

APIC-EM Cisco Cloud Redirect Use Cisco Cloud redirect service to redirect AIR-AP1815T Access Points to APIC-EM residing in customer premises. Access Point can then download the AP configuration file from Network Plug and Play service which contains the controller information, AP Group, etc. and join the corporate controller.

Aironet[®] 1815T - Configuring Personal SSID



Using any laptop, connect to LAN3 port on the 1815T. From a web browser, login to the OEAP UI via <u>http://10.0.0.1</u> using admin/admin as the default credentials. Configure the Personal SSID on 1815T for local networking. On the OEAP UI, navigate to Configuration > SSID. Click on either 2.4 or 5 GHz radio and configure the personal SSID with security as WPA2-PSK or WPA-PSK. Connect to Personal SSID to access the local network.



References

Cisco 1815 Series Web Page - <u>http://www.cisco.com/c/en/us/support/wireless/aironet-1815-series-access-points/tsd-products-support-series-home.html</u>

Cisco 1815I Data Sheet - <u>http://www.cisco.com/c/en/us/products/collateral/wireless/aironet-1815-series-access-points/datasheet-c78-738243.html</u>

Cisco 1815M Data Sheet - <u>http://www.cisco.com/c/en/us/products/collateral/wireless/aironet-1815-series-access-points/datasheet-c78-738499.html</u>

Cisco 1815W Data Sheet - <u>http://www.cisco.com/c/en/us/products/collateral/wireless/aironet-1815-series-access-points/datasheet-c78-738481.html</u>

Cisco 1815T Data Sheet - <u>http://www.cisco.com/c/en/us/products/collateral/wireless/aironet-1815-series-access-points/datasheet-c78-738482.html</u>

Cisco 1815W Deployment Guide - <u>http://www.cisco.com/c/en/us/td/docs/wireless/controller/technotes/8-</u> <u>4/b AP 1815 wall plate deployment guide.html</u>

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Sales Training

New – AP-1540 Series Outdoor Access Points

Compact Outdoor Access Point

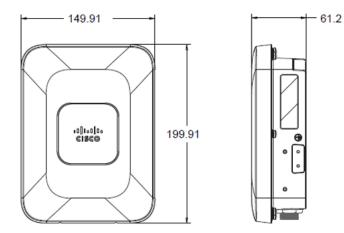


Cisco Aironet[®] 1540 Series

- Dual Radio 802.11ac Wave 2
- 2x2:2, 20/40/80 MHz channels
- Std. 802.3af power (13W)
- Small, lightweight (1.25kg)
- Ruggedized for Outdoor: IP65, Temp -40 to +65° C

Exceptional Performance at Exceptional Price

AP1540 Joins Outdoor Line as "Little Brother"



Outer dimensions, mm



Outdoor AP	15421	1542D	15621	1562D	1562E	1572EAC	1572IC/EC
List Price	\$995	\$995	\$1695	\$1795	\$1795	\$4495	\$5295 / \$6695
Туре	802.11ac W2	802.11ac W2	802.11ac W2	802.11ac W2	802.11ac W2	802.11ac W1	802.11ac W1
Radios	2.4G: 2x2:2 5G: 2x2:2	2.4G: 2x2:2 5G: 2x2:2	2.4G: 3x3:3 5G: 3x3:3	2.4G: 2x2:2 5G: 2x2:2	2.4G: 2x2:2 5G: 2x2:2	2.4G: 4x4:3 5G: 4x4:3	2.4G: 4x4:3 5G: 4x4:3
Tx Power / port	21 dBm	21 dBm	24 dBm	24 dBm	24 dBm	24 dBm	24 dBm
Antennas	Internal (wide)	Internal (narrow)	Internal	Internal - Directional	Flexible Antenna Port (dual or single band)	Flexible Antenna Port (dual or single band)	IC: Internal EC: External
SPF Port							
PoE out							■ (EC)
Cable modem							
Power options	802.3af	802.3af	UPoE/802.3at 48 VDC	PoE+ (802.3at) 48 VDC	PoE+ (802.3at) 48 VDC	AC, 12 VDC, PoE	40-90V cable plant 12VDC
Data rate (2.4/5G) Mbps	144 /867	144 / 867	216 / 1300	144 / 867	144 / 867	216 / 1300	216 / 1300
Clients per radio	100	100	200	200	200	200	200
CleanAir					•		
ClientLink							
Wireless mesh							
Mobility Express							
Environment	IP-65	IP-65	IP-67	IP-67	IP-67	IP-67	IP-67
Temp Range °C	-40 to 65	-40 to 65	-40 to 65	-40 to 65	-40 to 65	-40 to 65	-40 to 65

Outdoor/Mesh SW Roadmap*

8.4 (Mar '17)

- Mesh support for AP1560
- Airtime Fairness (ATF) for Mesh deployments (1530/1570)
- Support for AP1540
 - Local
 - Flex
 - Mobility Express
 - MR1 June 17

8.5 (Jul '17)

 Mesh support for AP1540 Not committed yet

8.x (1H'18)

• WGB on Wave 2 APs

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- Mesh for indoor Wave 2
- PtP for AP1560 & AP1540
- Daisy chain w/ 1560/1540

Planned Releases; dates and content subject to change

3rd Party AP modules APeX Access Point eXtensions

A development program to enable an ecosystem of expansion modules for Cisco Wireless Access Points

Being introduced for the AP-3800i/e/p Series

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3rd Party Module Ecosystem for 3802I/E/P

- The goal is to promote 3800 module development for IoT etc. enabling
 - **Strategic Partners** \checkmark
 - 3rd Party solution vendors \checkmark
- Permit AP-3800 to easily interface with custom hardware and popular developer hardware devices such as Raspberry Pi, Beagle-Bone, Intel Joule etc.
- To provide a development platform with HDK/SDK/APIs to enable IOT-Mobility convergence & design for both Hardware and Software based solutions
- Provide a module interface specification and design guidelines defining electrical, mechanical, thermal and RF characteristics.
- Almost anything can be developed, beacons, gateways, voice, security etc. 11 11 11 Sales Training CISCO

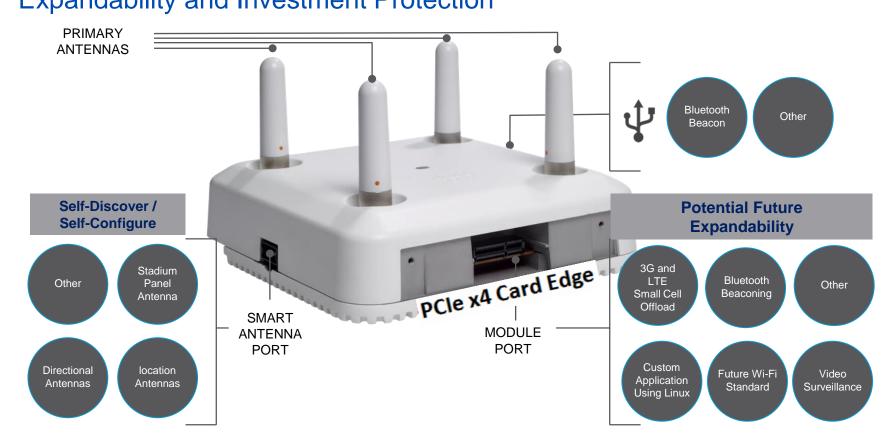
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Module Development

Enable rapid prototyping with one of the popular development boards



Review of AP-3800i/e Port Functionality Expandability and Investment Protection



de

AP-3800 Hardware Developer Kit





Prototype Carrier Board

Mounting accommodations

- \circ 37xx/36xx EM module
- Raspberry Pi 1/2/3
- Beagle Bone Black
- Intel NUC
- Microcenter E100 Intel Gateway

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Initial modules likely to be:

PoE adapter, Electronic Shelf Labeling, Physical Security / Camera Sensor Gateways, LED lighting etc.

AP-3800 with Developer Module



Pixy (CMUcam5) Smart Vision Sensor









Design on the developer board then create custom modules – AP has filtering for cellular co-existence, can supply power etc.

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Module SDK Supported through Devnet http://Developer.cisco.com/site/devnet/overview

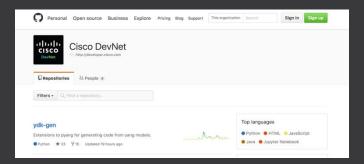
3 simple steps to becoming a DevNet member

Step 1	Step 2	Step 3
Create a Cisco ID > (if you don't already have one)	Log in to DevNet and create your account >	Complete your profile (at any time) and earn points towards Cisco DevNet badges.



Devnet provides the following resources...

- ✓ Sample code & applications on DevNet
- ✓ Learning labs and documentation
- ✓ Tutorials and demo videos
- DevNet Sandbox Virtually test code for common use cases
- Community/Forums to help address technical questions







01 Introducing WLC 3504

02 Access Point Update

03 8.5 Software Features

Mobility Express Update

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Identity PSK

Challenges for Enterprises: Advanced security encryption across all devices







Increased demand for IoT devices Identity security without 802.1x

Simple Operations High Scale Cost Effective

Keys Solution Asks: Private PSK with RADIUS integration; Per client AAA override (VLAN / ACL, QoS etc)

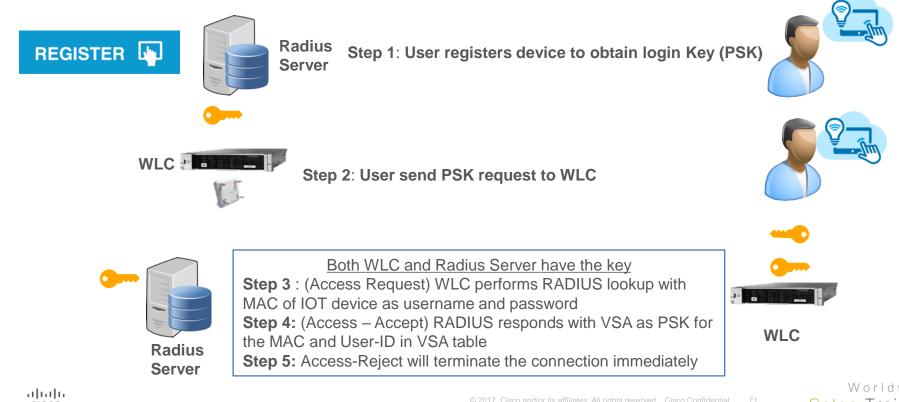
Cisco Advantage: Highly scalable identity PSK solution designed for a large multi controller network

Identity PSK

Why do we need IPSK support?

- All clients joining the WLAN share the same key leading to security issues if keys are shared with unauthorized users
- In case of key compromised on one client leads to changing the key for every client associated to that SSID
- Most of the IoT devices that use PSK do not have 802.1x supplicant
- Leading to the need of supporting keys that are configurable per device

Phase 1 deployment scenario PSK is assigned on external RADIUS Server



Controller Configuration

Radius server added globally

 Add the WLAN with PSK Key and enable Mac Filtering

Enable AAA Override for the WLAN

US Auth	enticatio	n Se	rvers									000
Called Sta	tion ID Typ	e (AP MAC A	Address:	SSID \$							
NITOR	<u>W</u> LANs	CONT	ROLLER	WIRE	ELESS <u>S</u> E	ECURITY	M <u>A</u> NAGE	MENT	C <u>O</u> MMAN	DS H	HELP <u>F</u> I	
LANs >	Edit 'IP	SK'										
General	Securi	ty	QoS	Polic	y-Mapping	g Ad	vanced					
Profile N	ame		IPS	ĸ								
Туре			WLA	2.0								
SSID			IPS	AN K	1							
SSID	ls > E eral		IPS	AN K	QoS	Po	licy-M	appir	Ig	Adv	anced	1
ssid			IPS IPS	AN K	QoS	Po	licy-M	appin	Ig	Adv	anced	
SSID		Se	IPS 'IPS	AN K	QoS	Po	olicy-Ma		g	Adv	anced	1
SSID WLAN Gene	eral	Se	IPS 'IPS ecurit erride	AN K SK'	QoS	Po	-	abled	Ig	Adv	anced	1
SSID WLAN Gene All Co	eral	Se Ove Hole	IPSI IPS	K K Y ction	QoS	Po	🗹 Ena	abled	Ig	Adv	anced	1

ISE Configuration Example

Standard		
Statu	s Rule Name	Conditions (identity groups and other conditions) Permissions
	IPSK-IoT	if (Wireless_MAB AND Radius:Calling-Station-ID EQUALS then IPSK-Auth 18:65:90:b2:a8:11)
		 ▼ Advanced Attributes Settings Cisco:cisco-av-pair ■ psk-mode=ascii ■ Cisco:cisco-av-pair ■ psk=123456789 ● =
		✓ Attributes Details Access Type = ACCESS_ACCEPT cisco-av-pair = psk-mode=ascii
		cisco-av-pair = psk=123456789 Worldw
cisco		© 2017 Cisco and/or its affiliates. All rights reserved. Cisco Confidential 73 Sales Trair

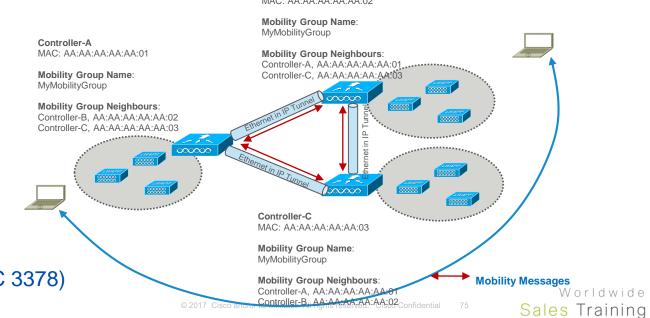
End to End Encrypted Tunnel between Anchor and Foreign Controllers



Architecture with Mobility Groups prior to 8.5

- Mobility Group allows controllers to peer with each other to support seamless roaming across controller boundaries
- APs learn the IPs of the other members of the mobility group after the CAPWAP Join process
 Controller-B
 MAC: AA:AA:AA:AA:02
- Support for up to 24 controllers, 24000 APs per mobility group
- Mobility messages exchanged between controllers
- Data tunneled between controllers in EtherIP (RFC 3378)

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Anchor to Foreign Encrypted Mobility Tunnels

In release **8.5** end-to-end Tunnel encrypted between Anchor and Foreign Controllers

The encrypted tunnel passes trough CAPWAP v4 with DTLS encryption

Old Mobility Architecture will be supported

Client SSO will be supported

Fabric Configuration

Redundancy Internal DHCP Serve Mobility Managemen

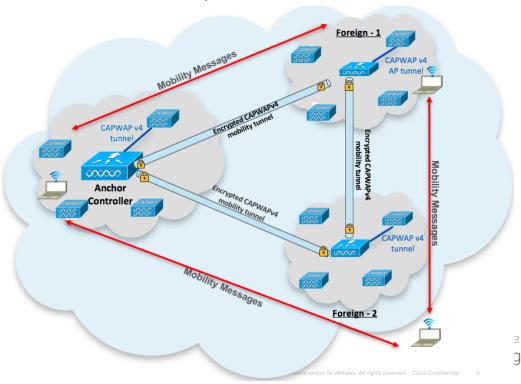
Mobility Groups Mobility Anchor Config Multicast Messaging

Supported on 5508, WiSM-2, 3504, 5520 and 8540 controllers

ဂျက်က င၊sco	MONITOR	WLANs	CONTROLLER	WIRELESS	SECURITY
Controller	Global C	onfigura	tion		
General					
Icons	General				
Inventory	Enable N	ew Mobility	(Converged Access)	
Interfaces	Mobility E	ncryption			
Interface Groups	-			anan.	
Multicast					
Network Poutes					

config mobility encryption enable / disable
 show mobility summary

Mobility Domain



Apple and ISE Best Practices

Cisco and Apple Best Practices





APPLE DEVICES



http://www.cisco.com/c/dam/en/us/td/docs/wireless/controller/technotes/8-3/Optimizing_WiFi_Connectivity_and_Prioritizing_Business_Apps.pdf http://www.cisco.com/c/dam/en/us/td/docs/wireless/controller/technotes/8-3/Enterprise_Best_Practices_for_Apple_Devices_on_Cisco_Wireless_LAN.pdf

Monitoring

Network Summary Access Points

Clients

Rogues Access Points

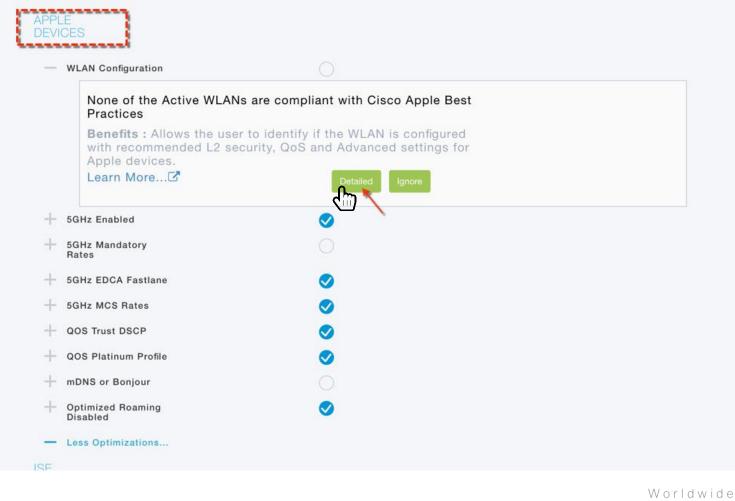
Clients

P Interferers

Wireless Dashboard AP Performance

Client Performance

🏆 Best Practices



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	- Auto Tra Control	ansmit Power				
Monitoring	+ More Op	otimizations				
Netwo	MONITOR WLANS	CONTROLLER WIREL	ESS <u>S</u> ECURITY M <u>A</u> NAGEMENT	COMMANDS HELP		Save Configuration
Clients	WLANs					
Rogue WLANs	Current Filter: Pr	rofile Name:Demo-Mobility2	[Change Filter] [Clear Filter]		Create New	Go
Access Advanced	WLAN ID Type	Profile Name	WLAN SSID	Admi	n Status Security Policies	
	2 WLAN	Demo-Mobility2	Demo-Mobility2	Enabl	ed [WPA2][Auth(802.1X)]	
Detailed						
Detailed WLAN Profile	Security	Q	oS	Advanced	Config	uration
	Security	۵ و		Advanced		uration pual Configuration
WLAN Profile					Ma	

10 🔻 items per page

Less optimizations..

1 - 1 of 1 items



Cisco ISE Best Practices

Failover

🍄 Monitoring
Network Summary
Access Points
Clients

- Rogues
 - Clients
- P Interferers
- Wireless Dashboard AP Performance
 - **Client Performance**
- Y Best Practices

+	Auto Dynamic Channel Assignment	
+	Auto Transmit Power Control	
+	More Optimizations	
APPI DEVI		
+	WLAN Configuration	
+	5GHz Enabled	
+	5GHz Mandatory Rates	
+	More Optimizations	
ISE RAD	us	
+	Radius Server Timeout	
_	WLAN ISE Configuration	
	None of the Active WLANs are comp Practices.	liant with Cisco ISE Best
	Benefits : Allows the user to identify with recommended configuration for	
	Learn More	Detailed Ignore
+	Radius Aggressive	

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	Auto Dynamic Channel Assignment	S		
ն Monitoring	Auto Transmit Power Control			
Netw	MONITOR WLANS CONTROLLER WIREL	ESS SECURITY MANAGEMENT COM	Sa <u>v</u> e IMANDS HE <u>LP F</u> EEDBACK	Configuration
Clients	WLANs			
₩LANS Rogu WLANS	Current Filter: Profile Name:Demo-Mobility2	[Change Filter] [Clear Filter]	Create New	Go
Acces Advanced	WLAN ID Type Profile Name	WLAN SSID	Admin Status Security Policies	
Detailed	2 WLAN Demo-Mobility2	Demo-Mobility2	Enabled [WPA2][Auth(802.1X)]	
WLAN Profile Demo-Mobility2 Security	⊘	Advanced	Manua	I Configuration
✓Interim Update in AAA Serv be enabled ✓Interim Interval in AAA Serv be 0 Second		 Session Timeout sh Session Timeout sh or equal to 7200 Se Client Exclusion ha Client Exclusion va 180 Seconds Client user idle time enabled Client user idle time 	nould greater than econds is to be enabled lue has to be set to eout should be	

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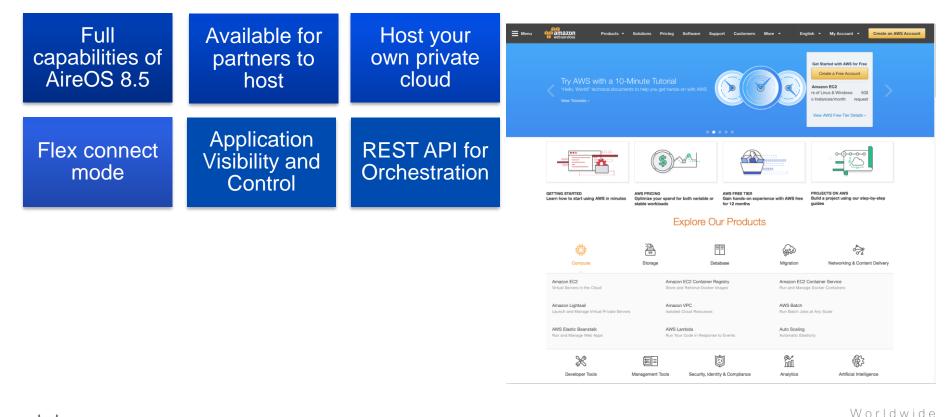
vWLC on AWS

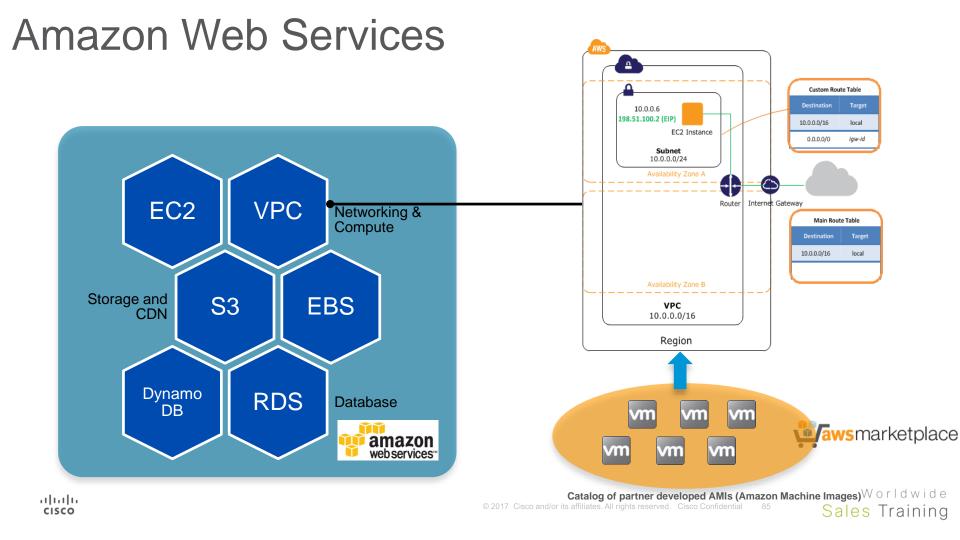


Why install AireOS on AWS?



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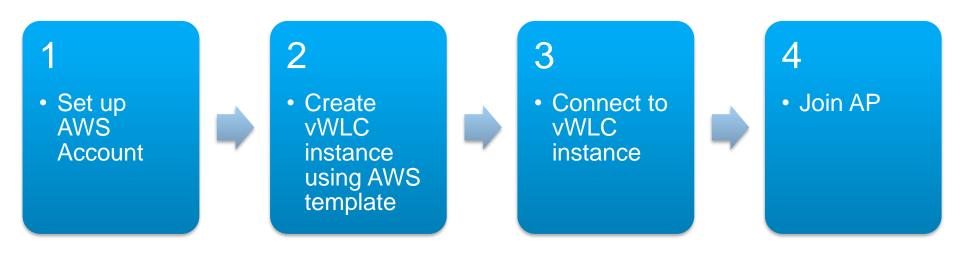
Amazon VPC key components



Regions and Availability zones

- EC2 is hosted in multiple data centers across the world. A Region is a separate geographic area. Regions are not connected.
- EC2 instances <u>have to be launched into a specific region</u>. Locating your EC2 instances close to the end users can reduce latency
- Regions available are Tokyo, Singapore, Sydney, Ireland, Sao Paulo, US East (N. Virginia), US West (North Cal.), US West (Oregon), *GovCloud*** (for US government sensitive workloads only)
- Multiple isolated regions within a Region are called Availability Zones (they are interconnected using low latency links).

Steps to deploy the vWLC in AWS



CloudFormation Stack Template

- Text file to create vWLC instance with required resources (type small/large)
- Specifies AMI and region for use
- Assigns a public IP that can be used to access the instance over the internet.
- Uses two separate subnets for service and management port

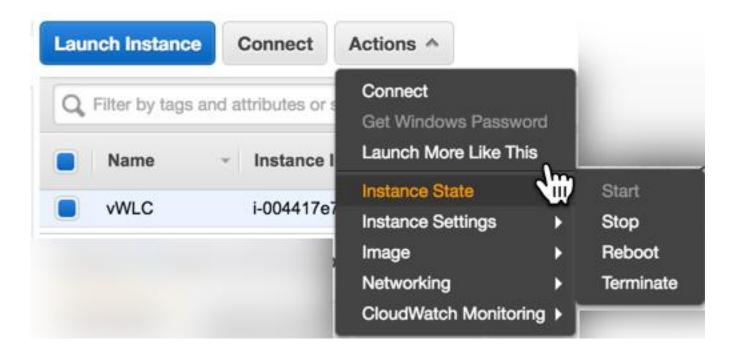
```
"Parameters" : {
   "InstanceType" : {
      "Description" : "vWLC EC2 instance type",
      "Type" : "String",
      "Default" : "c3.2xlarge",
     "AllowedValues" : [ "m4.large", "m4.xlarge", "m4.2xla
      "ConstraintDescription" : "must be a valid SRIOv EC2
   },
   },
  "Mappings" : {
     "AWSRegion2AMI" : {
                          : {"AMI" : "ami-893af29f"}
      "us-east-1"
"Outputs" : {
 "InstanceId" : {
   "Value" : { "Ref" : "EC2Instance" },
   "Description" : "Instance Id of newly created instance"
  },
  "EIP1" : {
   "Value" : { "Fn::Join" : [" ", [ "IP address", { "Ref"
   "Description" : "Primary public IP address for Eth1"
  },
 "PrimaryPrivateIPAddress" : {
   "Value" : { "Fn::Join" : [" ", [ "IP address", { "Fn::(
   "Description" : "Primary private IP address of Eth1"
```

vWLC Instance

Description	Status Checks	Monitoring	Tags			
	Instance ID	i-004417e74b1a	aa8bb6	Public DNS (IPv4)	-	
Instance state		running		IPv4 Public IP	34.206.255.12	
	Instance type			IPv6 IPs	- ip-172-31-18-131.ec2.intern	
	Elastic IPs	34.206.255.12*		Private DNS		
	Availability zone Security groups			Private IPs	172.31.18.131, 172.31.33.47	
			w inbound rules	Secondary private IPs		
	Scheduled events	No scheduled e	events	VPC ID	vpc-33c08854	
	AMI ID	Large_VWLC_A	MI-balamura. (ami-893af29f)	Subnet ID	subnet-7280675f	
	Platform			Network interfaces	eth0 eth1	
	IAM role	-		Source/dest. check	True	
	Key pair name	- 768218550934				
	Owner			EBS-optimized	False	
	Launch time	March 1, 2017 a	at 5:25:51 PM UTC-8 (310 hours)	Root device type	ebs	
Terr	mination protection	False		Root device	/dev/sda1	
	Lifecycle	normal		Block devices	/dev/sda1	

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Managing vWLC Instance



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vWLC Instance Access

Services ~ Resource Groups ~ Paul Nguyen 👻 N. Virginia 🗸 * Δ Support -EC2 Dashboard Launch Instance Connect Actions V Events Tags Q Filter by tags and attributes or search by keyword 0 < 1 to 1 of 1 > > Reports Availability Zone Instance State Status Checks Name Instance ID Instance Type Alarm Status Public DNS (IPv4) IPv4 Public IP Limits c3.2xlarge running 34.206.255.12 vWLC i-004417e74b1aa8b... us-east-1b 2/2 checks None INSTANCES Instances adrada PC:~ xv\$ ssh 34.206.255.12 CISCO The authenticity of host '34.206.255.12 (34.206.255.12)' can't be established. ECDSA key fingerprint is SHA256:xkFIShkFWmgMIm/PbiQfDVmJaSp0YgTuLeheqCX+Qqo. Are you sure you want to continue connecting (yes/no)? yes Wireless LAN Controller Warning: Permanently added '34.206.255.12' (ECDSA) to the list of known hosts. (Cisco Controller) Welcome! Please click the login button to enter your user name and password User: cisco Password:******* (Cisco Controller) > chi Worldwide allalla es Training CISCO

Activate License / Join APs

03013	License Status					
User Sessions				[annual line line line line line line line lin		
Logs	End User License Agreement	t (EULA)		8		
Mgmt Via Wireless	IMPORTANT: PLEASE READ THIS END		AGREEMENT C			
Cloud Services	INSTALLING OR USING CISCO OR CI AGREEMENT.	ISCO-SUPPLIED S	SOFTWARE CON	STITUTES ACCEPTANCE OF THIS		
Software Activation	Enabling additional access points sup	poorted by this co	ntroller product	may require the purchase of		
licenses license Usage	supplemental or "adder" licenses. You to another controller in the same pro-	u may remove su	oplemental lice	nses from one controller and transfer		
icense Type	shipment are not transferrable.	, , , , , , , , , , , , , , , , , , , ,				
Tech Support	By clicking "I AGREE" (or "I ACCEPT" supplemental licenses for the access	below, you war points to be enal	rant and repres bled.	ent that you have purchased sufficient		
	All supplemental licenses are subject (http://www.cisco.com/en/US/docs/g supplemental end user license agreer	general/warranty	/English/EU1KE	he Cisco end user license agreement Nhtml), together with any applicable		
	Pursuant to such terms, Cisco is entit	itled to confirm th	at your access	point enablement is properly licensed.		
	If you do not agree with any of the al	above, do not pro	ceed further an	d CLICK DECLINE below.		
		I Accept	Decline			
	5				%CAPWAP-6-AP_IMG_DWNLD: Required!	
				extracting info (327)	bytes)	
				Image info:		
					9w8v153_3_jd.201607162332	
					-k9w8-mx.v153_3_jd.201607162332	
				Ios Image Size: 1	: ap3g2-k9w8-mx.v153_3_jd.201607162332	
				Total Image Size: 1		
				Image Feature: WI		
				Image Family: AP3		
					lanagement Version: 8.3.90.59	
					First AP Supported Version:07060000.	
				Image version check p	assed	
				Extracting files		
					jd.201607162332/ (directory) 0 (bytes)	
					I-mx.v153_3_jd.201607162332/8004.img (569225 bytes) image not found on AP. Downloading image from Loading file /ap3g2	Controller.
						a sel al se di
					V	orldwi

Backup of vWLC Instance

EC2 Dashboard Events Tags Reports Limits	Create Snapshot Actions * Owned By Me * Filter by tags and attributes or search by keyword Name * Snapshot ID * Size *	
 INSTANCES Instances Spot Requests 	Create Snapshot	×
Reserved Instances	Volume (i) vol-0d9c7c87eed1e14d4	
Scheduled Instances Dedicated Hosts	Name (i) vWLC-snapshot	
IMAGES	Description (i) Backup for vWLC Instance	
AMIs Bundle Tasks	Encrypted (i) No	
ELASTIC BLOCK STORE		
Volumes Snapshots	Can	cel Create
NETWORK & SECURITY		

Monitoring vWLC Instance with CloudWatch



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vWLC Alarm with CloudWatch

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ou can use CloudWatch alarr	ns to be notified automatically whenever metric o	lata reaches a	a level you define.			
edit an alarm, first choose whom to	notify and then define when the notification should be sent.					
Send a notification t	CPU_High_Alarm	cancel	CPU Utiliza	ation Percent		
With these recipient	s: paul@cisco.com		80			i-004417e74b1aa8bb6
Take the actio	n: Recover this instance (i) Stop this instance (i) Terminate this instance (i) Reboot this instance (i)		60 40 20 0 3/15	3/15	3/15	1 70
Wheneve		\$		16:00	18:00	
For at leas	s: >= \$ 80 Percent					
Name of alarr	awsec2-i-004417e74b1aa8bb6-CPU-Utilizatio	on				

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01 Introducing WLC 3504

02 Access Point Update

03 8.4 / 8.5 Software Features

04 Mobility Express Update

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Agenda – Cisco Mobility Express

Quick recap of Cisco Mobility Features

Release 8.4 Highlights

Release 8.5 Features

- Simplified Day 0
- Conversion Simplified in Day 1
- Support for Fastlane in UI
- TACACS+ and RADIUS Support for Admin Accounts
- ACL Enhancements
- Support for Configuring External Antennas

03

 $\mathbf{02}$

01

Release 8.5 Manage Service Provider Features

- CALEA
- Passpoint
- Support for centralized NAT on Guest WLANs

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Agenda – Cisco Mobility Express

Quick recap of Cisco Mobility Features

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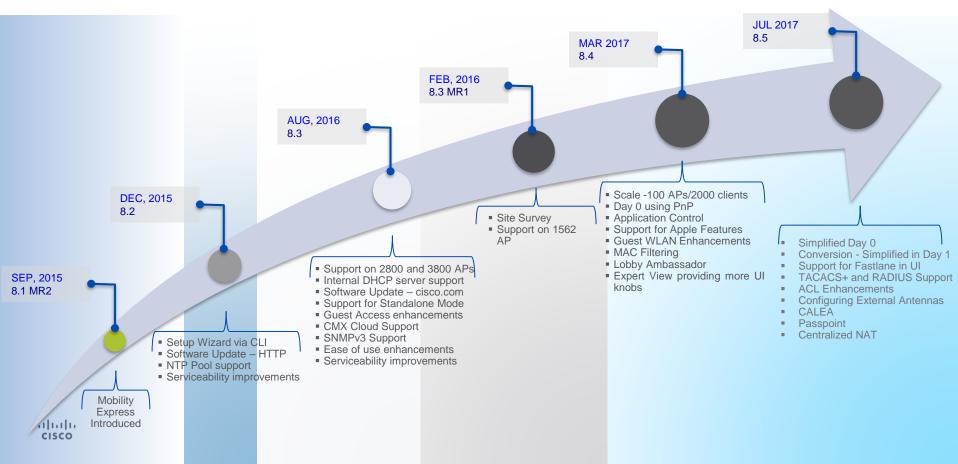


01

Release 8.5 Manage Service Provider Features

- CALEA
- Passpoint
- Support for centralized NAT on Guest WLAN

Evolution of Cisco Mobility Express Solution



Feedback is important!!

 Monitoring Network Summary 	Cisco Aironet 28	300 Series Mobility Express			Q 🛦 🕑	
Access Points Clients	NETWORK SUMMARY			Ma	ke a wish	0
 Applications Rogues Access Points 	Wireless Networks	Access Points 1	Active Clients 2.4GHz 6 5GHz 5	APs 26 Clients 5		Interferers 7 0
●●○○ □ □ ▷ ○ 🗳 Message Options		Make a wish for Mobili	y Express release 8.4.1.213			©• ^
—7		Attach File	High Priority			
To: mobilityexpress(mailer list Cc: Bcc: Subject: Make a wish for Mobility Ex	2					
Timestamp: Mon Mar 20 04:12:54 2017 Software release: 8.4.1.213 Master AP PID: AIR-AP2802I-B-K9 Number of APs: 1 Number of WLANS: 1		L directly to Produ	ct Management			4

5GHz active clients: 5 Uptime: 27 days, 0 hour, 32 minutes

2.4GHz active clients: 6

8.4

Which Access Points can run Mobility Express?





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